



TO WHOM IT MAY CONCERN

Re: Recommendation for Nate Africa Consulting Limited

I am writing to strongly recommend Nate Africa Consulting Limited for future consulting engagements. Feed the Future Uganda Inclusive Agricultural Markets (FtF IAM) Activity partnered with Nate Africa Consulting Ltd to conduct a critical learning study for Activity in Uganda, and their performance was outstanding. The Company was tasked with implementing a comprehensive study to assess how FtF IAM's direct partners have built the capacity of Agri-SMEs and Member-Based Organizations (MBOs) during Years 4 and 5 of the Activity (2022-2024). The scope covered selected districts within the 38 FtF IAM operating districts including resilience zones of Karamoja sub region and refugee hosting districts, requiring expertise in research, data analysis, and market systems development.

Throughout the engagement, Nate Africa Consulting Limited exhibited:

1. **Good Technical Expertise:** Deep understanding of market systems development, agricultural value chains, and Monitoring, Evaluation and Learning for Markets Systems Development (MEL4MSD) methodologies.
2. **Strong Project Management:** Quality and timeliness of the work program met expectations and was Consistent in meeting deadlines, efficient resource management, and clear communication.
3. **Innovative Approaches:** Employed cutting-edge data collection and analysis techniques, including GIS mapping and network analysis.
4. **Quality Deliverables:** All outputs demonstrated thorough research and insightful analysis and met data management protocols.
5. **Effective Stakeholder Engagement:** Successfully engaged with a wide range of stakeholders, ensuring comprehensive data collection and validation.
6. **Adaptability:** Showed great flexibility in adjusting their approach when faced with challenges in remote areas and diverse community groups.

Based on our experience, I recommend Nate Africa Consulting Limited for future consultancy engagements, particularly in market systems development,



monitoring and evaluation, capacity building assessments and other areas of their expertise. They have proven to be reliable and professional in delivering our assignment.

For any further information about their performance or capabilities, please don't hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read "Collins Apuoyo", is written over the word "Sincerely,".

Collins Apuoyo

Chief of Party

USAID Feed the Future Uganda Inclusive Agriculture Markets